

2012-2013

# Graduate Seminar Series

## The Department of Mechanical Engineering – Engineering Mechanics

Proudly Presents

**Marie Cleveland**

**Worldwide Corporate Account Manager**

**FedEx**



This year, Marie won the Five Star Award, FedEx's highest award within the entire FedEx organization. Currently, Marie's position is a Worldwide Corporate Account Manager responsible for 6 accounts bringing in about \$60 million in revenue per year to FedEx. She has broad international experience, having traveled in Europe, Asia, and Latin America, and has expertise in cultural issues associated with international business. In 2010, she won the highest sales award called the President's Club. Prior to this award, she won Corporate Account Executive of the Year and has been the recipient of both the Ambassador's Club Award, Largest Corporate Account Close Award and the elusive Wall of Fame Award. Before moving into corporate sales, Marie has been recognized several times as "Account Representative of the Year" and was also the "Administrative Region of the Year" winner. She has been with FedEx for 24 years.

Marie graduated from Michigan Tech in 1982 with a bachelor's degree in Business Administration co-oping with GM for most of her student career.

Marie is currently serving as Vice President of the Michigan Tech Chicago Chapter Alumni Association. She serves as a volunteer working in the Chicago area to recruit students for Michigan Tech. Marie is also an Alumni Association Gold Carpet and Life Member, a member of the Michigan Tech Presidential Council of Alumnae and the McNair Society.

She is huge on giving back and is active in her community as treasurer for her neighborhood, volunteering at church and is president of the North County Chapter of Thrivent Financial for Lutherans which was able to assist in raising about \$900,000 for the local community last year.

**Thursday, Oct. 4, 2012**

**4:00 – 5:00 p.m.**

**Room 112, ME-EM Bldg.**

### **'Promote your Work with a Powerful Presentation'**

- Gain skills to make your presentation even better
- How to capture your audience's attention
- What to do when you get off track in a presentation
- Tips for a smooth presentation on and off the screen